

LIB LYNNVILLE NATIONAL BANK

September 16, 2005

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FDIC San Francisco Regional Office Director John F. Carter 25 Jessie Street at Ecker Square San Francisco, CA 64105

Dear Mr. Carter,

We would like to thank you for the opportunity to voice our opinion over Wal-Mart's application to the FDIC to engage in banking activities. The following are some of our concerns regarding this application:

- This company has narrowed its scope of banking on the most recent application to obtain an Industrial Loan Company Charter. This would enable Wal-Mart Bank to process debit, credit and electronic check transactions, as well as offer certificates of deposit; however, this deviates substantially from past unsuccessful attempts by management to enter into banking. If approved, there is nothing to prevent Wal-Mart from attempting to expand its scope into full service banking in the future.
- As a community bank, we have worked hard to improve the economic development in the communities we serve since 1907. We have reinvested funds to whom our customers have entrusted us within our local economy in the form of new housing, large commercial developments, small businesses and not-for-profit projects. A large Wal-Mart Bank would not reinvest deposits in the local communities. Rather, funds would likely be siphoned to a central location to maximize its treasury function.
- At the onset, a Wal-Mart Bank could enter the market as a low cost provider. With the resources available to the largest retail store, local competition would be severely undercut in their pricing. This could potentially cripple the banking environment once the local competition has been eliminated, resulting in a monopoly on banking services. Wal-Mart Bank could then offer "cookie cutter" style banking products that are not specifically tailored to meet customers' needs. We have seen this scenario exhibited in our area with retail stores such as grocery stores and general stores.

The sad truth is that consumers and local economies would suffer dramatically because both would be at the mercy of the largest retailer in the world for the quality and variety of goods and services and the pricing thereon.

Thank you for your consideration on this matter. We look forward to hearing that Wal-Mart's application for an Industrial Loan Company Charter has been declined.

Jody W. Yage Loan Officer